



New to ACEIT - 7.3 Lessons Learned

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Agenda



- Background
- Lessons learned from recent study on ACEIT methodology
 - Learning to use ACEIT
 - Identifying best practices
 - Strategies for validating an ACEIT file
- First uses of ACEIT 7.3 (Lessons learned as a new user)
- Turning lessons learned into best practices
- Summary and Questions





Background



Background and Environment (1 of 2)



Assessing the needs of the organization (ODASA-CE):

- Many first-users of new ACEIT tools
- Wide variety of estimate types and purposes
- Estimates have less detail than Program Office Estimate
- Methodology must be open (easily understood) and transferrable



Background and Environment (2 of 2)



Assessing the needs of the organization (ODASA-CE):

- We review ACEIT cost estimates from a wide variety of organizations
- Continuous improvement plans (best practices)
- Informal best practices among teams
 - Tended to follow ACEIT "101"
 - Differences between commodity groups
 - Differences in documentation standards



Methodology Study (Background)



- Methodology refers to modeling methodology, not cost estimating methodology
- Conducted a study of 60+ ACEIT Component Cost Analyses (CCAs) done since 2000:
 - Used new users with few preconceptions on "what right looks like"
 - Began as a study of methodology
 - Follow-up study into documentation
 - Identified "world-class examples" (best practices) that should be developed as examples









Bottom line up front - New users learned ACEIT by:

- Taking ACEIT 101 and other formal courses for the basic functionality of ACEIT, i.e. time-phasing and WBS
- Observing and referring to the ACEIT files of others
 - Suggests a internal peer-development program
 - Identify or develop "world-class" estimates
- Using ACE help (examples)
- Asking someone





Use the most recent (7.3) functions and features as much as possible:

- Users reuse the same toolset they used in the past
- More internal demonstrations on new tools/techniques
- Consider the target population
 - UDFs, DECs
 - Complexity
 - External spreadsheets, plug-ins, default values





Use effective documentation:

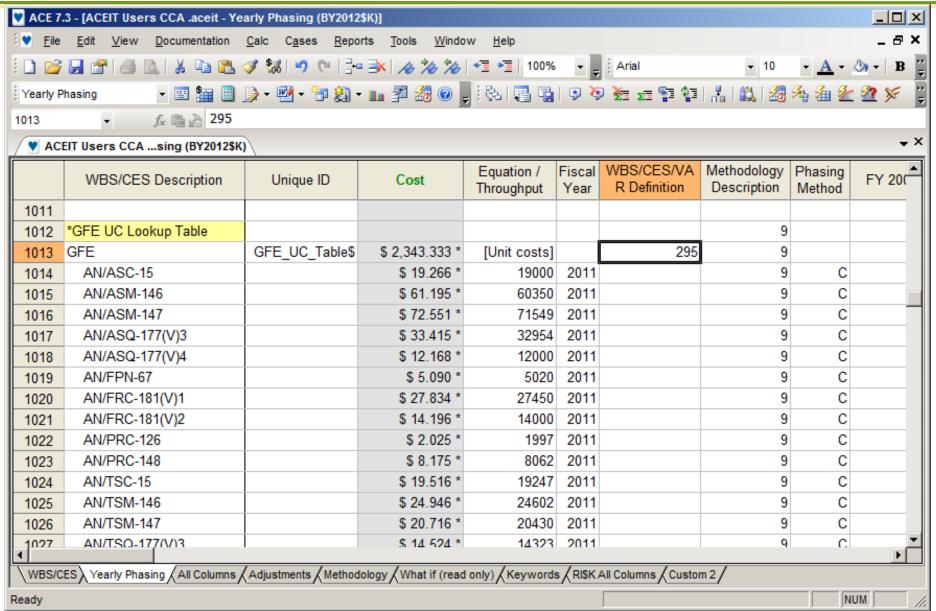
- Raw data vs. complex equations vs. parent sums
- Results lines and frequently reused variables require different documentation than "one-time use" variables
- Identify blocks of methodology that have inputs and outputs and write one statement for the whole thing
- Mention line numbers explicitly in the documentation
- Documentation is a best practices issue



Effective Documentation (1 of 4)



Block documentation

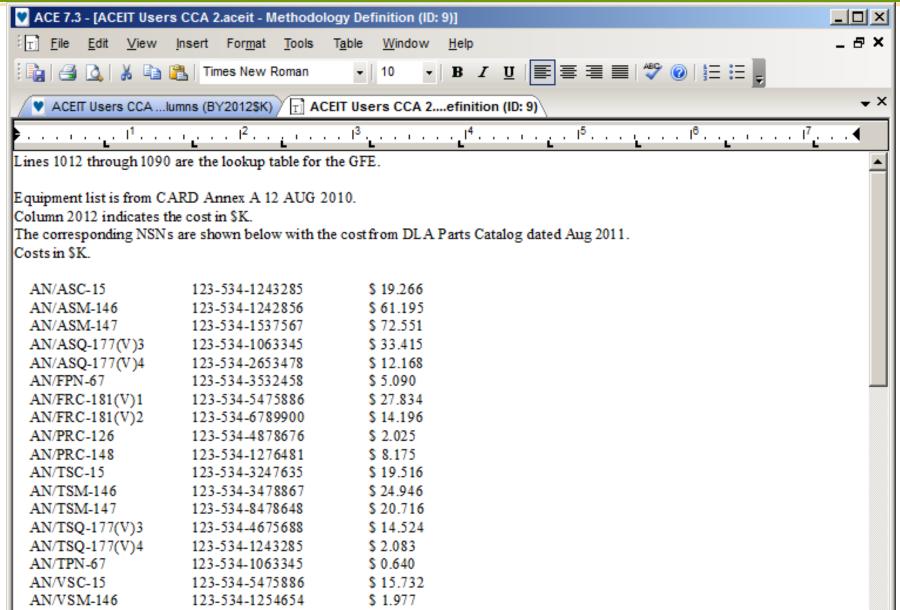




Effective Documentation (2 of 4)



Block documentation

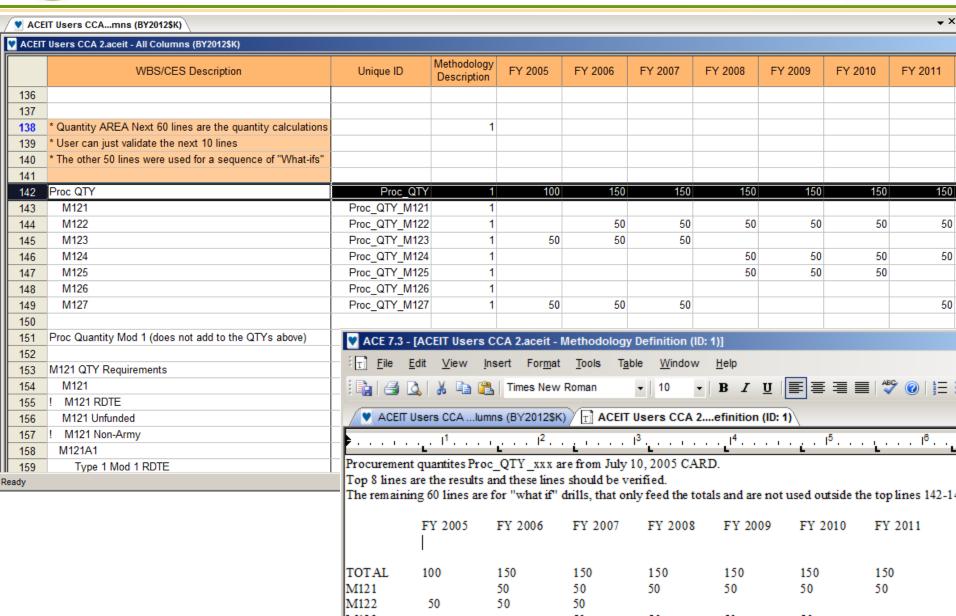




Effective Documentation (3 of 4)



Just verify the results ("Black Box" Areas)



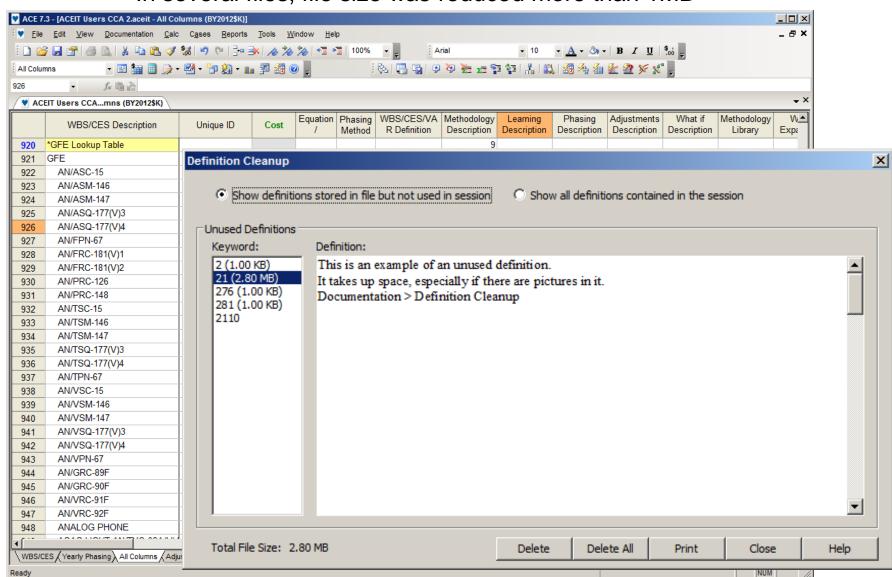


Effective Documentation (4 of 4)



Definition Cleanup reduces file size

In several files, file size was reduced more than 1MB







First impressions on documentation and organization are difficult to overcome:

- Warning messages are important
- Explain complicated formulas
- Guide to the ACEIT file is important (READ MEs)
 - Purpose of the file
 - Context of the file
 - Flow





Naming conventions are not as important as thought:

- Most users did follow conventions from ACEIT 101
- Overcame variations from standard naming conventions
- Internal consistency within a file is very important
- That being said, its pretty easy and fast to use
 "Edit > Replace Unique ID"





Most of the new users reviewed a file the same way:

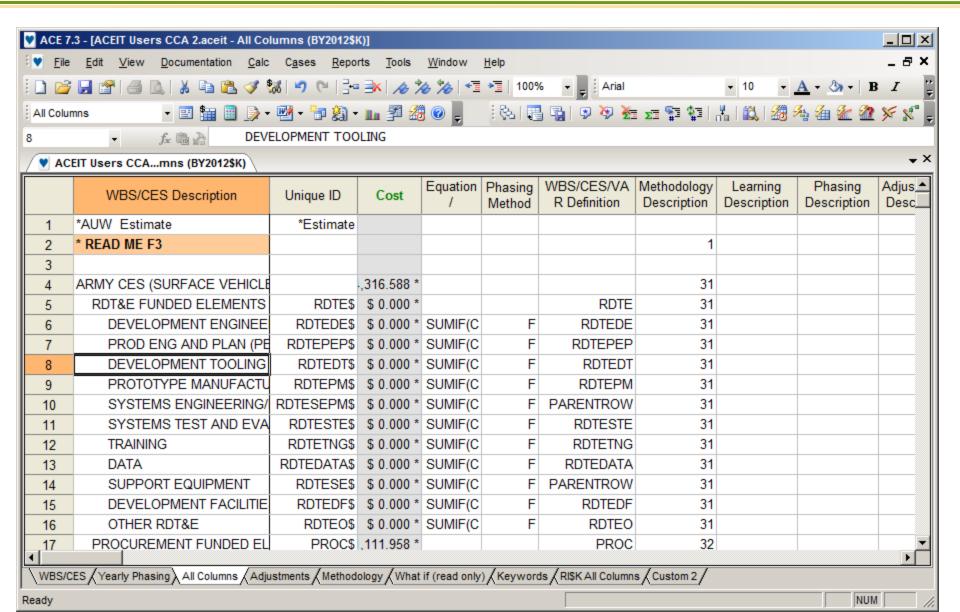
- Worked backwards from the top
 - Results oriented
 - Bypassed areas of the file that are not critical to understanding the end product
- Look for things the writer wanted you to know
- Traceback navigator (see the new capabilities)
- Reports > ACE Narrative (data is not always filled in)
- Validating the results of a block of "code"
- Unload documentation (Documentation > Unload)



Examples (1 of 4)



Look for things the writer wants you to know

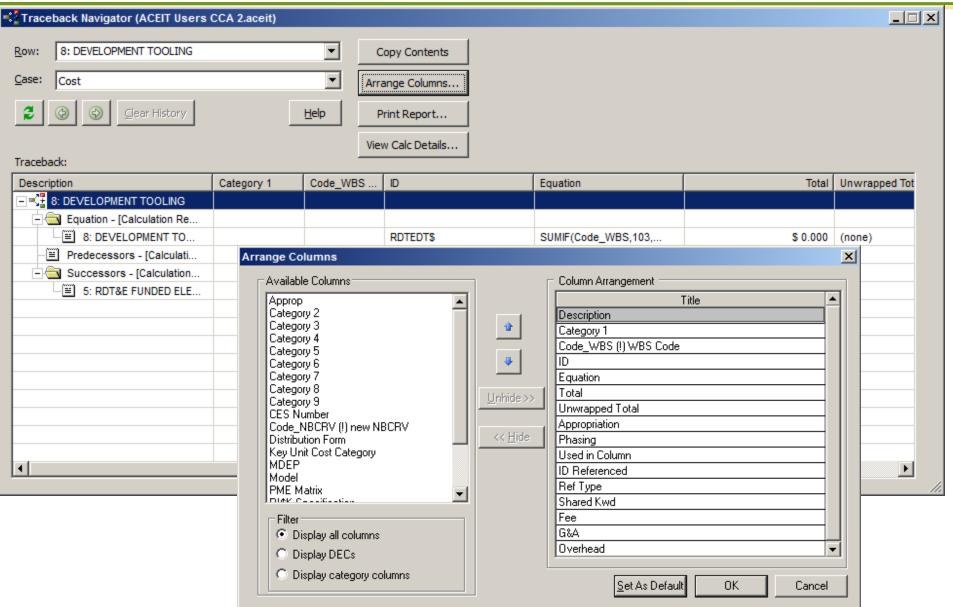




Examples (2 of 4)



Traceback navigator has new features

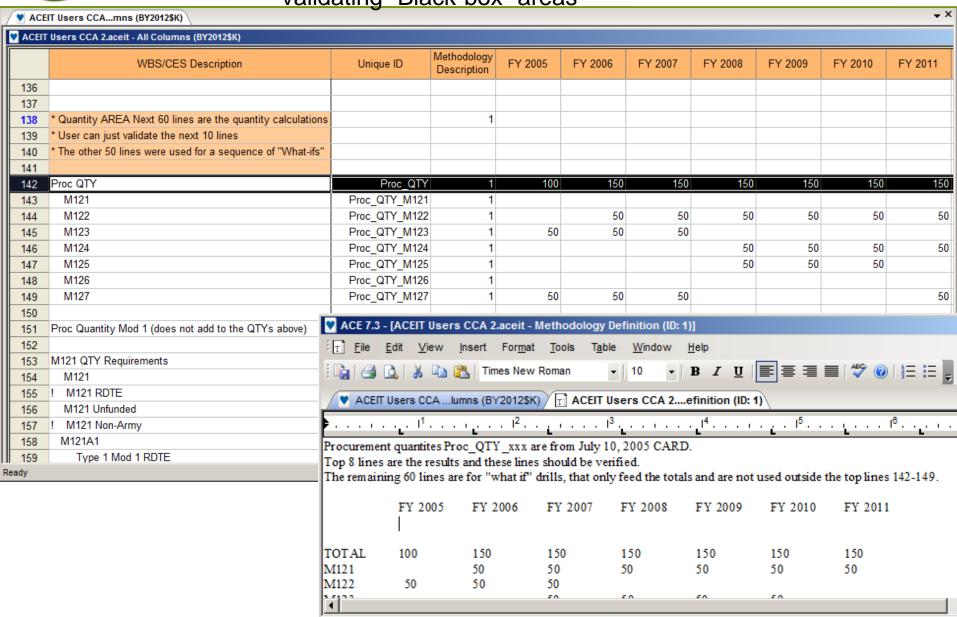




Examples (3 of 4)



Validating "Black-box" areas

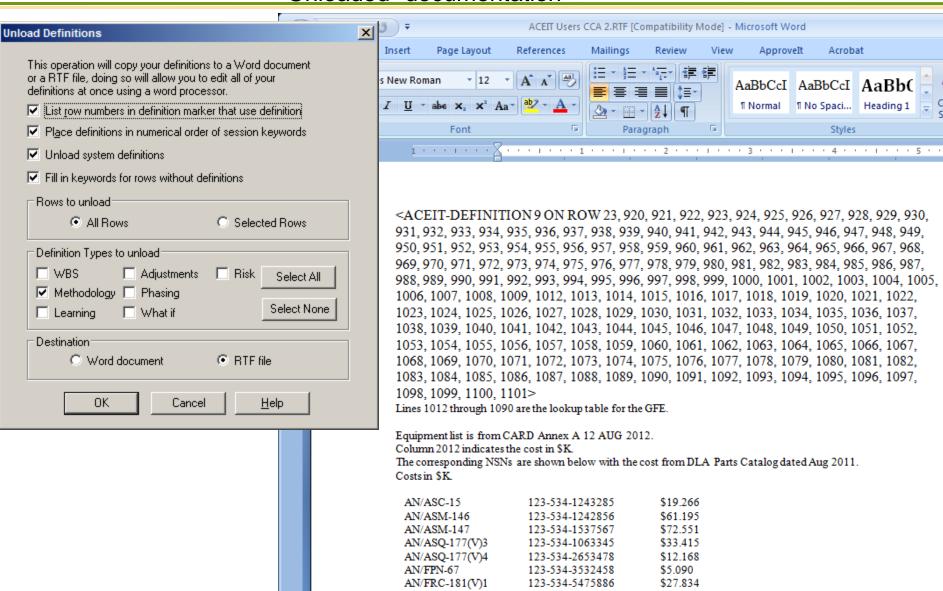




Examples (4 of 4)



"Unloaded" documentation



AN/FRC-181(V)2

123-534-6789900

\$14.196





First Uses of ACEIT 7.3

(Lessons Learned as a New User)



First Uses of 7.3 Features (Introduction)



This next section goes beyond the study. We saw that users look for examples and preferred the examples they are most familiar with. Tangible examples were also preferred. When they cannot find a suitable example within the organization, we call this a first use. Typically, examples from the ACEIT Help > Example files are used. This section deals with a few examples for the purposes of developing best practices.



First Uses of 7.3 Features (Background)



Highlights of 7.3 typically focus on improvements and new features:

- Session Building: WBS Builder, Monthly inputs, RI\$K
 Wizard
- Session Analysis: Improved Traceback Navigator
- Reporting in ACE: New Chart Options
- CO\$TAT: Distribution Finder, Stepwise Analysis

Should build these into your training plan



First Uses of 7.3 Features (Examples)



Examples of first uses within an organization:

- Examples are from an estimate I did shortly after ACEIT 7.3 was released
- The estimate required matrix calculations with no good examples
- Used the Help files and tested the results out to see whether they really work
- These became files other people referred to use the "new" feature.
 - Should document equations as a "new" feature
 - Should be referenced



First Uses of 7.3 Features (Matrices)



Problem:

- Several variants each with different mission package
- Price lists for mission package components
- Expect potential updates of quantities and prices
- Traditionally done by assigning a variable to each component and manually compiling them in ACEIT or using external spreadsheet

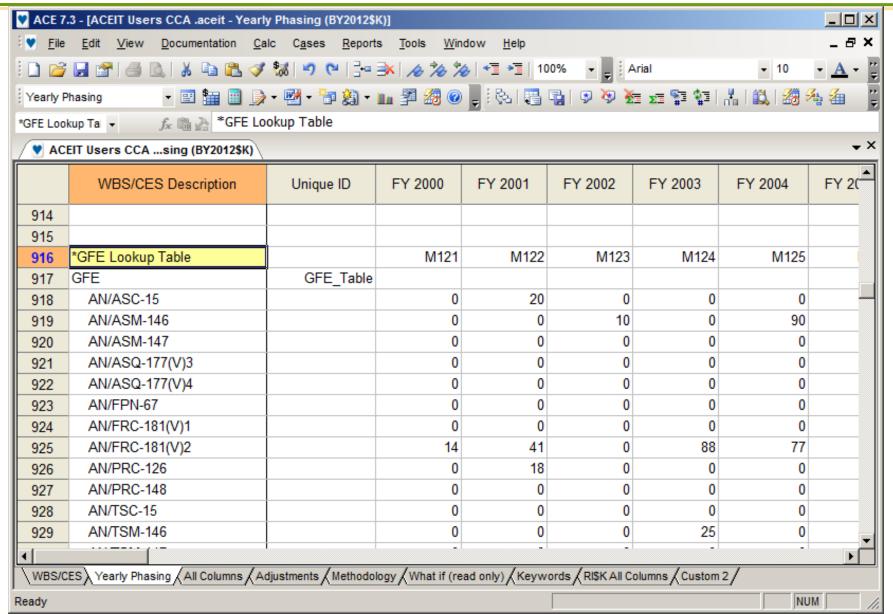
Solution: One matrix with price list and one matrix with configuration by variant, then multiply



First Uses of 7.3 Features (Matrices 1 of 3)



Percent of variant that has the GFE package





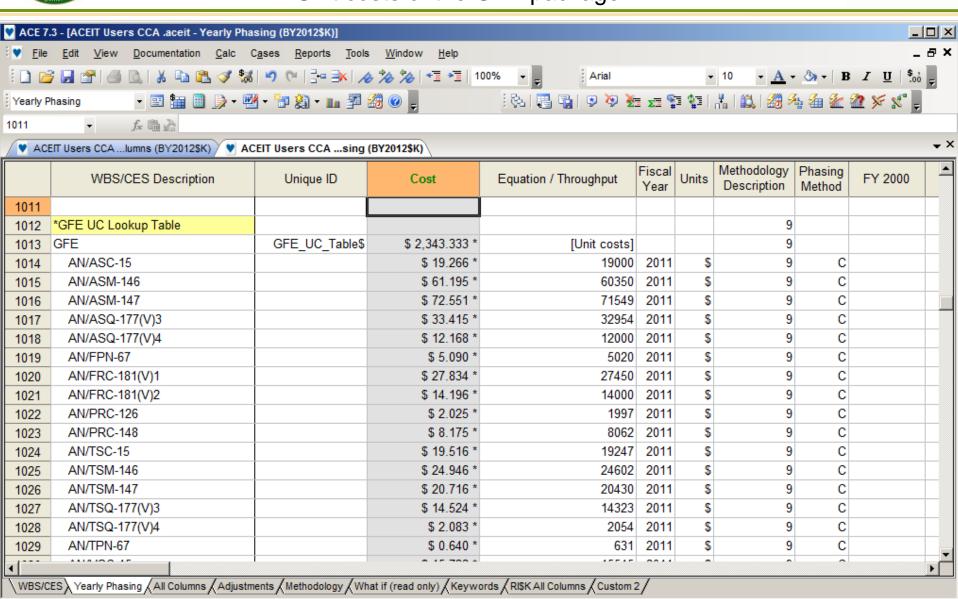
Ready

First Uses of 7.3 Features (Matrices 2 of 3)



NUM

Unit costs of the GFE package

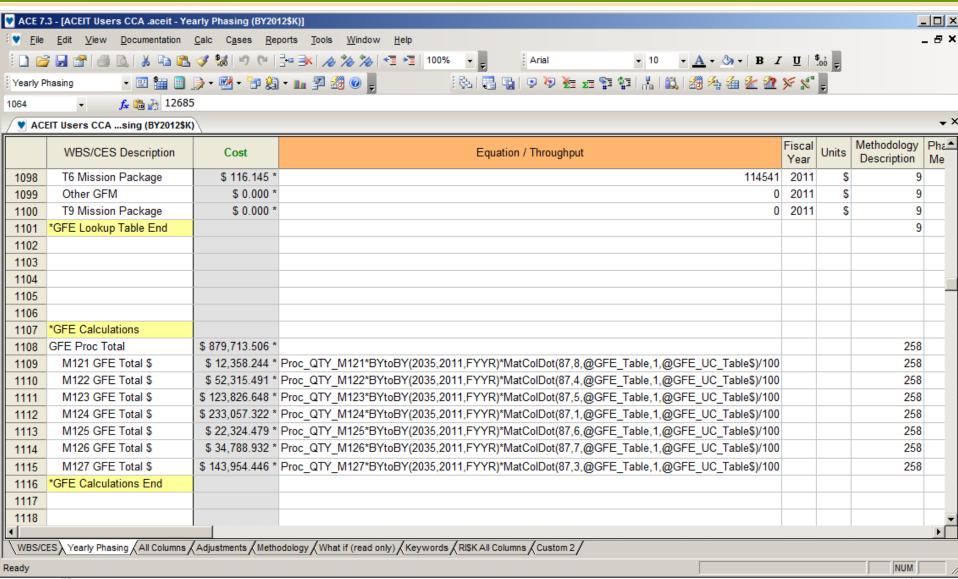




First Uses of 7.3 Features (Matrices 3 of 3)



Product



Proc QTY M121*BYtoBY(2035,2011,FYYR)*MatColDot(87,8,@GFE Table,1,@GFE UC Table\$)/100



First Uses of 7.3 Features (Matrices 4 of 4)



- Another AUW 2012 session deals with Matrix functions
- Without example files, this required trial and error techniques to ensure the functions were working
- Also MATCOLCOL function
- Compare with MATCOLTOT (ACEIT 7.0)



First Uses of 7.3 Features (Lookup Tables)



Problem:

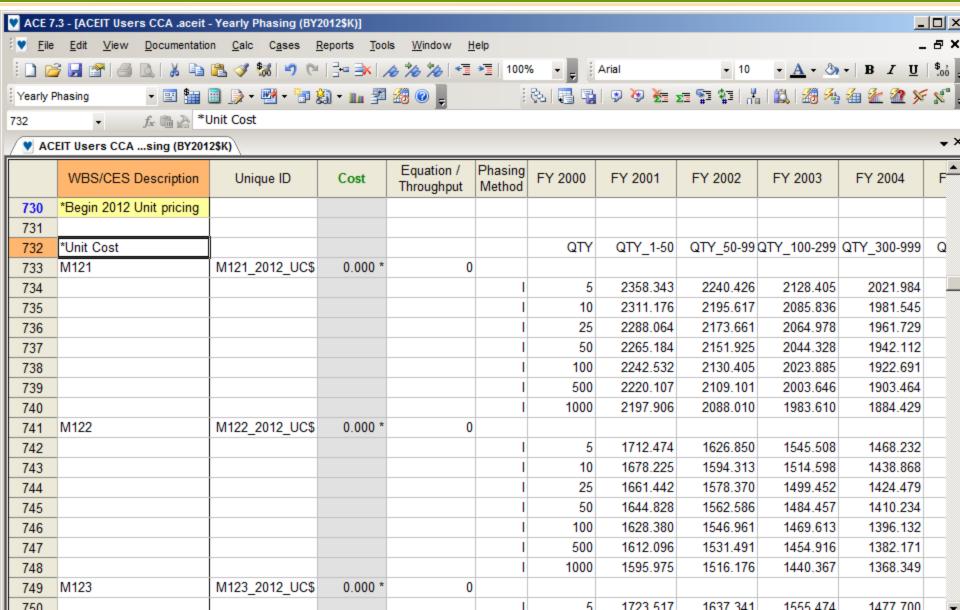
- Several variants each with different stepladder pricing
- Additional total quantity effect
- Pricing also varies by year
- Quantities subject to change during the estimate due to affordability constraints
- Traditionally may use complicated DEC or user defined functions, or StepVal function

Solution: ACEIT 7.3 lookup tables by variant



Stepladder pricing (1 of 2)

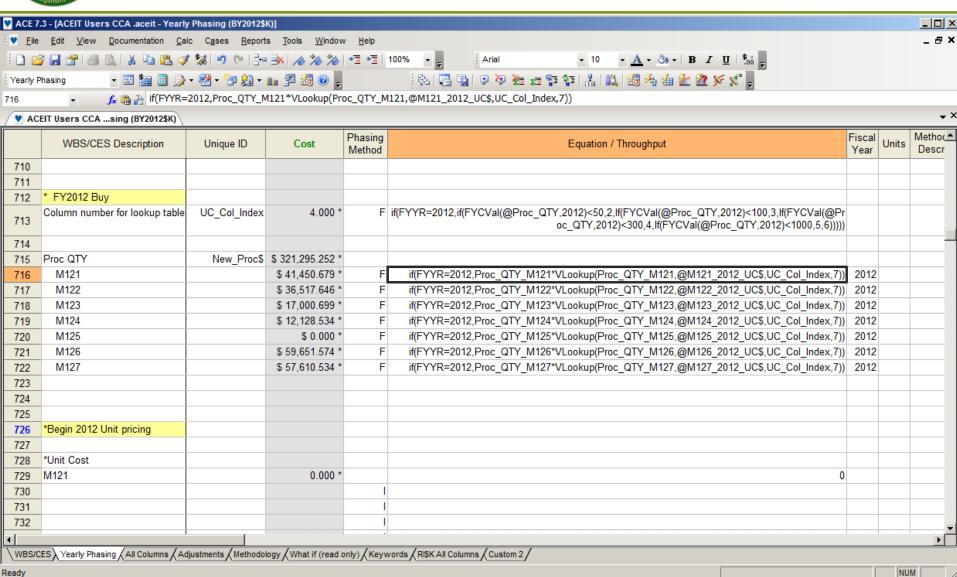






Stepladder pricing (2 of 2)







First Uses of 7.3 Features (Stepwise Analysis in CO\$TAT)



Yesterday's Session



First Uses of 7.3 Features (Summary)



- Best practices
 - Based on well-documented examples
 - Context is important
- Develop first uses as "best practices" demonstrations
 - Use these in the weekly training sessions
 - Reference the files
 - Documentation as a training file





Turning Lessons Learned into Best Practices



Developing Best practices (Introduction)



The next AUW 2012 session is about Standard Operating Procedures (best practices). Instead of going too far into that area, in the next section, I will discuss key takeaways and examples from our studies that will make their way into our future best practices improvements. Many of our best practices development plans were targeted towards newer users and other characteristics of our organization.



Developing Best practices (1 of 8)



- The lessons learned inform our refinement of best practices
- Leverage existing resources
 - Other Best Practice and Standard Operating
 Procedures (Tecolote newsletters and tech assistance)
 - When possible use peer reviews or Tecolote reviews of ACEIT sessions
- Develop World Class ACEIT estimates for use as examples
 - Better than a series of rules and regulations
 - Don't overlook a "Back to the Basics" approach
 - Consider the target audience(s) and purpose



Developing Best practices (2 of 8)



Key "easy win" areas:

- Eliminating error and warning messages
- Using session analyzer
- Naming conventions
- Documentation quality and ease of traceability
- Flow



Developing Best practices (3 of 8)



Eliminating error and warning messages:

- Standard is no warning messages
- Several users liked the security of at least one warning message so you know the calculation completed
- Common uncorrected warning messages:
 - Lines without methodology
 - Methodology on parent WBS
 - Unused variables
 - Often the warnings are non-substantial but get user in the practice of ignoring warnings



Developing Best Practices (4 of 8)



Using Session Analyzer:

- Some divisions use this as Standard Operating Procedure (recommended)
- Gives additional important warning messages
- Each warning in Session Analyzer needs to be addressed, frequently the file may not be performing the calculation you think it is
- One of the first things I check, along with keywords, and suppressed warnings



Session Analyzer (5 of 8)



Session Analyzer

Tools > Session Analyzer

The Session Analyzer, accessed from the <u>Tools menu</u> in ACE, scans your ACE session and identifies potential problems that could lead to unexperpractices have been implemented. After scanning the session, you can generate a report that provides detailed information on potential problems in tests:

Test Name	Test Description	Possible Cause
Base Year	Verifies that cost results do not change when base year of the session is changed.	A cost input row in the
Units	Verifies that cost results do not change when units of the cossion are changed	A cost input row does
Add Leading Fiscal Years	Verifies that the session Session: C:\Users\ikelerst\Desktop\AUW\AUW (3).aceit	Your session may con (e.g., matrices, values function).
Add Trailing Fiscal Years	Verifies that session. Tests Status Base Year WARNING	Your session may con session. Adding years
Undefined Variables	Verifies tha WBS/CES the session ✓ Units WARNING ✓ Add Leading Fiscal Years OK ✓ Add Trailing Fiscal Years OK ✓ Undefined Variables OK	An equation in the ses with the words User-De set the Undefined Varia on the Calculation tab
Yearly Gap/Overlap by Phase	Verifies tha ✓ Yearly Gap/Overlap by Phase ✓ Sunk Cost OK	You may have activitie items finishing too earl
Sunk Cost	Verifies tha ✓ Baseline Override ✓ Army CES Appropriation ✓ Army CES External Code ✓ WARNING	You entered data enclo
Baseline Override	Verifies tha ✓ Army CES RI\$K ✓ RI\$K CV Test ✓ RI\$K Correlation OK	You may have override case column. Best pra the Equation/Throughp
Army CES Appropriation	ARMY ONI number.	You have entered an a have that appropriation
	Note: Running Session Analyzer makes no changes to the selected session file.	



Developing Best Practices (6 of 8)



Naming Conventions:

- Highly dependant on the individual (high variability)
- Some divisions have standardized and used the "Replace Unique ID" feature
- Most successful had documentation listing all variables, definitions, and general methodology even if the choice of names was not the best
- Use CTL+F3 and/or variables definition summary



Developing Best Practices (7 of 8)



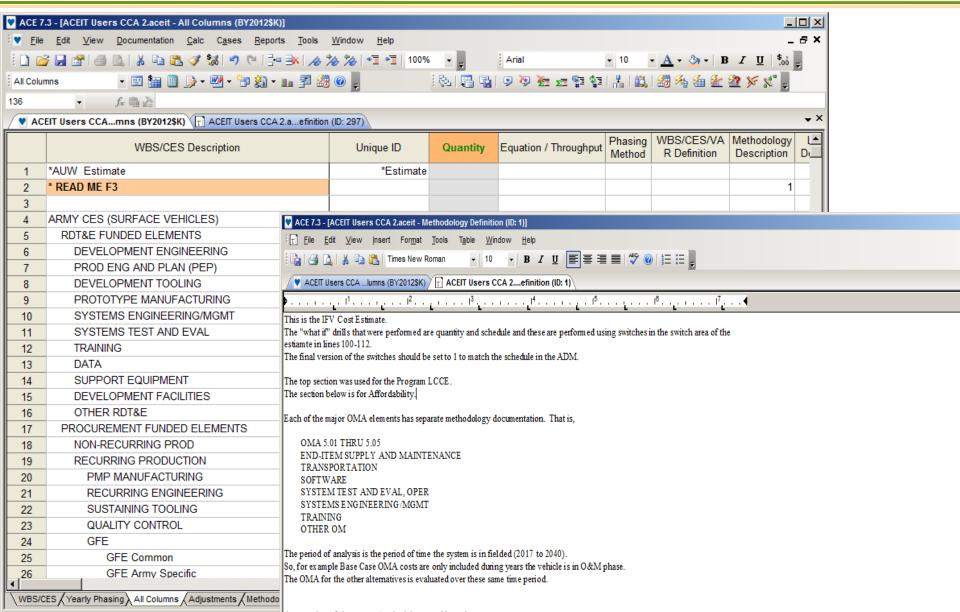
Flow:

- Purpose of the estimate
- General layout
- Anything unusual should be explained
 - Cases/switches (upfront)
 - Defaults explained
 - Intended use of the estimate



Flow (8 of 8)







Summary



- Users learn from what they have done or seen in the past
 - Can be a limiting factor
 - Within an individual and/or organization
 - Consider workshops to review ACEIT files
- Communicate goal-oriented documentation standards
 - Not every line requires the same documentation
 - Develop "world-class" documentation examples
- Develop, teach and review "world-class" examples to build on ACEIT Help > Example Files
- Customize best practices plan to your organization



Questions

